



## License

A business that works and makes a profit.





Real Estate Agency CMP GROUP is a Siberian company with international name

## Nº1

We are one of the first largest mortgage agencies in the Russian market

# 20+ offices

In the territory of significant cities of Russia, Thailand, Turkey, Singapore and the UAE

## Nº1

The best international company "Author's project 2020" and four times winner of the international award "Best goods and services – GEMMA"

## Nº1

The largest international Russian real estate agency with its own international network

## Nº1

The best international agency №1 in Thailand "Thailand Property Awards 2021 / 2022"

# 18+ years of experience

Since 2007 in the real estate and mortgage lending market





# **Business Investments**

Ready-made programs for investments in business and real estate - in the Russian Federation and abroad

# Legal services

Consultations, real estate registration and transaction support

## Real Estate Operations

Purchase, sale and exchange of residential real estate - on the secondary market and in new buildings

# Mortgage credit lending

Our own unique program for comprehensive client support "Mortgage 3D"

# 3D invest 4D invest 7S business 3D mortgage

# A unique program "Mortgage 3D"

We provide a full range of services for selection, lending and registration of real estate purchase in a "one window" format:

- Choosing a loan program, obtaining approval from the bank
- Selection of real estate according to client requirements
- Supporting the client until the end of the loan repayment

# Mortgage in Russia and abroad

We provide the opportunity to purchase housing with a mortgage not only in Russia, but also abroad (one of the most popular destinations among Russians is Thailand)

## Guaranteed Income Asset Management

We take control of clients' investment assets in real estate: we search for customers and pay a rentalguarantee. We are developing formats with the possibility of obtaining a Golden Visa, residence permit and citizenship

# "Construction company CMP development"

Our own construction projects in Thailand. Villas and health resorts in Phuket, Ko Samui, Pattaya, Koh Mak.

# unique project «CMP expo»

We organize international real estate forums, where we have the opportunity to represent the interests of leading foreign developers

# federal and international exchange program

Having a large network of agencies, we are actively developing exchange programs with the possibility of simultaneous sale and purchase of housing, including abroad.

## "Consulting company CMP ivest»

Business development 7 steps to open a business in Thailand, Singapore, Turkey and the UAE



#### **Our Work Performance Indicators**

1000

We receive up to 1000 applications per month from the site

500000

More than 500,000 deals were carried out

About 10,000 euros per month profit of one agency

400

About 400 estate agents and partners

в среднем

15%

Average of 15% annual turnover increase













Sberbank

Absolut Bank

VTB Bank Rosselkhozbank









Sovcombank

Unicreditbank

Halkbank

DenizBank









Dotproperty

Deltacredit

Rosbank

Metallinvestbank









Otkritie Bank

Kasikornbank

Siam Commercial Bank

Bangkok Bank



TMB Bank (Thailand)



UOB (Singapore)



Dubai Islamic Bank



DCB



# OUR VALUES ARETHE GUARANTEE OF YOUR SUCCESS



### Reliability

Professionalism and transparency of deals



### **Stability**

Long-term activity in the real estate market



### Respect

Following the rules of business ethics



### **Development**

In accordance with the new demands of the time



### **Unity**

Strengthening team spirit



### **Employee Growth**

Creation of conditions for professional development



### **Openness**

For clients, partners, media representatives



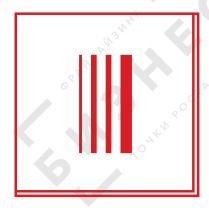






# OUR CREDO: BEYOND THE MASSES, FOCUSED ON YOU





**CMP GROUP** 

CMP GROUP is a four-time winner of the international award "Best goods and services – GEMMA

The first public project that identifies competitive and promising enterprises through an independent expert assessment of the quality of products and services









**CMP GROUP** 

2021















## WHO IS OUR LICENSE FOR:

### Experienced Real Estate Agent/Freelancer

### **Program 12/170:**

- Initial Fee: \$170. This is a prepayment for the marketing fee for the first six months  $($170 \times 6 = $1,020)$ , which will later be compensated through royalty payments once transactions start generating income.

Royalty: 20% of the realtor's gross income.



#### WHAT IS INCLUDED IN THE LICENSE



### Access to Physical Offices and Technology:

- Access to Offices Worldwide:
  - Realtors gain access to CMP Group offices around the world, where they can meet clients and conduct negotiations. These offices are equipped with everything necessary for comfortable work and client interactions, including corporate colors and design.
- Full Staff Support: CMP Group provides realtors with access to a professional team, including administrators, lawyers, CRM specialists, and other staff who assist in managing clients and transactions.



### Access to Virtual Offices and Training Materials:

- Virtual Offices:
- Realtors have access to virtual offices where they can work remotely, interacting with colleagues and clients through advanced technologies.
- Technology and Training Materials: Realtors receive access to advanced technologies and training materials, including detailed guides and system usage instructions.



### Training and Support:

- Regular Training:
- Realtors are provided with training programs and sessions, both online and offline, to enhance their skills and professional development.
- Mentor Support: Continuous support from experienced mentors and colleagues to help resolve issues and overcome challenges.



### **Opening Opportunities:**

- Development Construction:
- CMP Group includes development offices engaged in construction.
- Business Consulting: CMP Development and CMP Invest subdivisions offer consulting services for starting businesses in Thailand, Turkey, Dubai, and Russia.
- Exhibition Activities: CMP Expo regularly holds exhibitions for clients and B2B.



### Active Participation in Social Initiatives:

CMP Group actively participates in many major charitable actions and events, supporting various social projects and initiatives.



#### **ADVANTAGES FOR REALTORS:**

## Strong Brand Utilization:

CMP Group is already well-known in the market, helping attract clients.

## Access to Global Resources:

Office spaces, CRM systems, a full staff, and marketing materials.

## Training and Development:

Continuous training and professional growth.



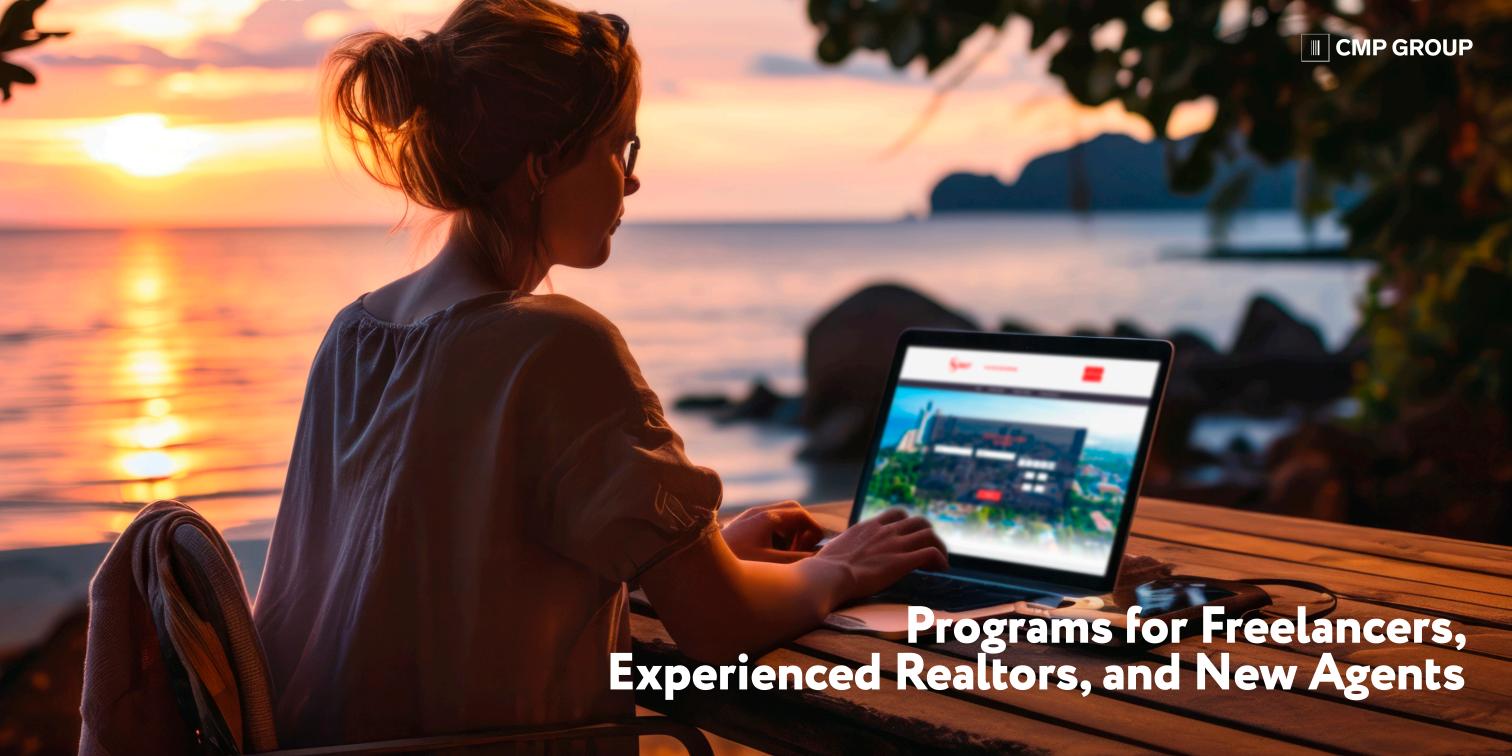
Operational and marketing support from the head office.

## Social Responsibility:

Participation in charitable actions and social projects enhances the company's reputation and trust in its realtors.







## Program 12x170

The agent makes a quarterly payment of \$170. For each successful deal, a 12% royalty applies.

#### Benefits:

- •Full access to company resources:
- •Brand and office usage.
- •CRM system for managing clients and deals.
- •Legal, marketing, and administrative support.

#### Lead Generation:

Unlimited access to high-quality leads built on 17 years of client trust.

## Program 20x85

The agent pays \$85 quarterly. A 20% royalty applies to each successful deal.

#### Benefits:

- •Full access to company resources:
- •Brand, offices, and CRM system.
- •Legal and administrative support

#### Lead Generation:

Unlimited access to trusted, high-quality leads.

## Program 30x30

The agent shares 30% of the commission with the company for each deal.

#### Benefits:

- •Partial access to company resources:
- •Offices and brand usage in the agent's region.
- •Full access to the CRM system.
- •Legal and administrative support.

#### Lead Generation:

Limited access to high-quality leads.





#### PROGRAMS FOR FREELANCERS, EXPERIENCED REALTORS, AND NEW AGENTS



The agent receives 50% of the commission on every deal.

#### Benefits:

- •Full access to company resources:
- •Brand, offices, CRM system, and legal support.
- •Full administrative and marketing assistance.

#### **Teamwork and Reporting:**

- ·Teamwork is required.
- •Daily 5-minute meetings in the virtual office with reports on both active work and client acquisition.

#### **Individual Conditions:**

- •Some regions and franchises offer
- a salary and commission model:
- •Salary ranges between \$300 and \$500 per month.
- •The agent also earns 25% commission for each deal.

## **Program 25x0** (For New Agents)

The agent earns 25% commission. After one year, they can transition to the 50x0 program or any other franchise option.

#### **Benefits:**

- •Full access to company resources:
- •Brand, offices, CRM system, and legal support.

#### Training:

- •Paid and free courses for rapid adaptation.
- International school operating in Thailand,

Turkey, the UAE, and Russia.

#### Teamwork and Individual Conditions:

- •Teamwork is mandatory.
- •In some regions, salaries between \$300 and \$500 per month are available, with 25% commission per deal.

#### **Key Qualities:**

- •Proactivity, honesty, learning ability, and quick thinking.
- ·Ability to listen, understand, and follow instructions.



## ABOUT US IN THE MEDIA





www.gjacip.ru/about/tv.php



www.gjacip.ru/otzyvy/



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**CMP GROUP**